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Re advertisement-UN Women: Director, Strategic Partnerships Division

Publié pour le compte de :



Lieu :

New York, ETATS-UNIS D'AMERIQUE

Date limite de candidature :

25-Nov-18 (Minuit New York, États-Unis)

Temps Restant :

27j 15h 27m

Type de contrat :

FTA International

Niveau du poste :

D-2

Langues requises :

Anglais

Durée du contrat initial

1 year

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Historique

***The candidates who have previously applied to this position need not to reapply**

The UN Women, grounded in the vision of equality enshrined in the Charter of the United Nations, works for the elimination of discrimination against women and girls; the empowerment of women; and the achievement of equality between women and men as partners and beneficiaries of development, human rights, humanitarian action and peace and security. Placing women's rights at the center of all its efforts, UN Women leads, coordinates United Nations System efforts to ensure that commitments on gender equality and gender mainstreaming translate into action throughout the world. It will provide strong and coherent leadership in support of Member States' priorities and efforts, by building effective partnerships amongst other activities.

The Strategic Partnership Division (SPD) develops, leads & coordinates implementation and reports on UN Women's strategy for interacting with external partners for the mobilization of political will and financial resources in pursuit of gender equality and women's empowerment all over the world.

Devoirs et responsabilités

The Strategic Partnerships Director is responsible for:

- Building alliance and strategic partnerships for UN Women;
- Directing and overseeing the development and implementation of Resource Mobilization strategy;
- Leadership and overall management of the Division;
- Representation and external relations.

Building alliance and strategic partnerships for UN Women:

- Lead the development of the partnership and stakeholder management strategy, and direct the implementation of all activities for strategic partnership and alliance building with key stakeholders including governments, bodies such as EU, EC, media leaders, corporate leaders, foundations, high net worth individuals and other influential opinion shapers, and including the organization of strategic fundraising events, to advance UN Women mission/mandate and to enhance UN Women visibility at the global, regional and country level;
- Direct and oversee the effective delivery of advice and other services by SPD to UN Women offices to build their capacity for developing, establishing and/or coordinating building effective partnerships, outreach and resource mobilization;
- Support all Policy and Programme Divisions in maintaining effective partnerships with International Financial Institutions (IFIs) and regional financial institutions, such as the World Bank, IMF, African Development Bank, Asian Development Bank and Islamic Development Bank through advocacy and the promotion of UN Women's interests.

Directing and overseeing the development and implementation of Resource Mobilization strategy:

- Lead organizational process on mapping, researching, prospecting and securing six-seven figure+ funding prospects across all sectors
- Direct and oversee the development and implementation of effective and innovative resource mobilization strategy, initiatives, and activities, against high-level annuals targets, to increase growth in financial resources (all sources) and to ensure a predictable multi-year funding base
 - Support the all Divisions on the implementation of the corporate innovative resource mobilization strategy including activities to increase growth in core and high-quality non-core resources and on timely and quality donor reporting;
 - Develop fundraising tactics for each targeted donor segment and lead corporate wide implementation
 - Develop and implement an innovative strategy for diversifying UN Women's financial support base, including non-traditional donors, the private sector, National Committees, individual support and NGOs and other constituency groups to dialogue with governments to generate enhanced financial support for UN Women.
 - Develop and implement a strategy to revitalize the National Committee network, for advocacy and resource mobilization
- Lead the development of partnership and resource mobilization policy, procedure and guidance and support implementation, including due diligence policy
- Develop organizational capacity to prospect, pitch and secure funding agreements of more than \$5 million
- Lead the development of fundraising assets including impact stories, public campaigns, pitch materials, and other fundraising tools and communications materials
- Lead and implement team adoption of revenue generating and customer relationship management fundraising platforms and systems
- Lead the negotiation of partnership agreement and advise the legal team of adjustments that would benefit UN Women in ways that keep risks managed
- Provide advice to the Executive Director on tactics to strategies to leverage access to heads of state, ministers, heads of public and international financial institutions to promote, advocate and mobilize political will and financial resources to advance the agenda of gender equality and women's empowerment;
- Contribute to UN Women's Strategic Plan to enhance resource mobilization/business development with current and new donors and partners.

Leadership and overall management of the Division:

- Provide intellectual leadership and technical guidance and make as well as communicate timely decisions to help the team meet objectives and deliver for impact.
- Establish the Divisional annual work plans and set objectives, fundraising targets and other performance measurements, standards and expected results in collaboration and discussion with the Team.
- Ensure adequate management of human resources including vacancy management, performance management, training, team building and talent management.
- Manage and oversee the recruitment of qualified human resources and plan for their continuing learning and development to maintain expertise.
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- Provide staff members with sufficient information, guidance and support to perform and deliver results according to the organizational, personal and professional standards of efficiency, accountability and integrity.
- Determine and submit budget proposals for financial, human and other required resources to ensure the Division operates effectively and efficiently. Decide on the optimum and appropriate allocation and management of resources.
- Supervise and assess work in progress to ensure delivery of results according to performance standards, overall objectives and accountability framework.
- Recommend and/or set the standards, policies, procedures, guidelines and tools for partnership building, resource mobilization, advocacy and communications. Oversee compliance in all SPD offices. UN Women offices in Headquarters and liaison offices
- Promote teamwork to ensure harmonization, linkages, collaboration and synergy across SPD and with other Divisions and, through the Senior Managers and Directors, ensure that staff members are provided sufficient information, guidance and support to collaborate and support other Divisions.

Representation and external relations:

- Develop and nurture active and excellent external relationship/partnership with Member States, UN system and agency partners, intergovernmental and nongovernmental organizations, regional commissions, institutes and academia on women's issues to grow political will to achieve gender equality, enhance collaboration, resource mobilization and/or share ideas to influence agenda and priority setting.
- Represent UN Women in ways that position the Entity as the leader in gender equality and women's empowerment as well as a key partner in delivering results for women and promotes their rights globally.
- Represent UN Women in external forums that further fundraising and external relations goals; as well as in UN system-wide inter-agency forums, relevant task forces to contribute to strategic and policy discussions on key crosscutting and fundraising

issues.

- Represent UN Women in interagency and intergovernmental forums and other key meetings and events, as designated/appropriate to speak on UN Women's mandate, participate in policy dialogue, discuss initiatives.
- Report on progress achieved and/or present papers/ideas to influence setting of agenda and/or advocate UN Women competencies and mandate.

Impact of Results:

The key result is the mobilization of adequate and predictable financial resources for UN Women that have the appropriate blend of tied and untied funding in ways that increase UN Women's visibility and influence amongst key stakeholders in pursuit of its mandate as the UN system's and global leader on gender equality and women's rights as well as empowerment.

Personal Profile:

- Well developed understanding of current global, gender equality and political issues.
- Adept at operating in highly political, diplomatic and fast paced environments.
- Well-developed strategic and conceptual skills applied to seven-digit fundraising.
- Proven co-ordination, organizational and interpersonal skills that motivate and mobilize staff and stakeholders across different organizational units to collectively drive for results.
- Excellent people, business and relationship management skills.
- Excellent problem solving and negotiation skills.
- Ability to juggle multiple relationship building and partnership development and negotiation with several large, complex companies at one time.
- Demonstrated ability to reach out and partner internally and externally; and comfortable working in a decentralized organizational culture.
- Well developed communication and public relations skills; ability to effectively collect, analyze, organize, distill and present information

Compétences

Core values:

- Integrity;
- Professionalism;
- Respect for Diversity.

Core Competencies:

- Awareness and Sensitivity Regarding Gender Issues;
- Accountability;
- Creative Problem Solving;
- Effective Communication;
- Inclusive Collaboration;
- Stakeholder Engagement;
- Leading by Example.

Please visit this link for more information on UN Women's Core Values and Competencies: <http://www.unwomen.org/-/media/headquarters/attachments/sections/about%20us/employment/un-women-employment-values-and-competencies-definitions-en.pdf>

Functional Competencies:

- Ability to develop a vision, concepts and strategies for corporate planning in strategic partnerships and resource mobilization;
- Effective leadership in fund raising strategies and activities against high-level targets, and proactive engagement with the multilateral and bilateral donor community to ensure a stable resource base;
- Excellent theoretical, intellectual and technical skills in aid development, particularly those that are pertinent to UNW strategic priorities on gender issues and women's rights;
- Demonstrates political savvy and intellectual capacity in representing the organization effectively at high level in national and international fora to advocate and to promote organizational priorities, initiatives and a better understanding of the organizational strategic agenda and to build consensus;
- Ability to establish and maintain broad strategic networks and partnerships with UN agencies and other international partners to promote partnership and build alliances to advance organizational interests and competencies;
- Exercises leadership in strengthening accountability and results-based management in supporting organizational priorities, policy and decision-making processes;
- Effectively engages with policy and programme specialists on the fund mobilization of high quality non-core resources;
- Advanced analytical, problem solving (issue identification and prioritization) skills are essential for this role;
- Excellent verbal and written communication. Persuasive, polished presentation skills. Ability to communicate effectively with individuals across geographic locations essential;

- Strong interpersonal skills, with proven ability to collaborate across departments to implement processes and achieve results. Track record of building and maintaining productive relationships with multiple stakeholders;
- Ability to prioritize, multi-task efficiently and respond to a high volume of ongoing requests in a timely fashion. Ability to adapt and be flexible in a dynamic work environment;
- Proven ability to continually develop skills related to use of rapidly changing technology and communications best practices.

Qualifications et expériences requises

Education:

- Advanced degree in Marketing, Public or international relations, Business, Communications or related social sciences.

Experience:

- Over 15 years of related experience, of which at least 10 years in progressively responsible development and fundraising roles;
- Demonstrated experience in developing and executing successful non-profit revenue-generation and donor-management strategies and tactics in international, complex, mission driven organizations that has resulted in meeting and exceeding high-level targets;
- Demonstrated experience in directing teams that deliver high quality results, as well as successfully managing key internal and external stakeholders and relationships. Proven ability to train, motivate and manage personnel in a fast-paced, high-performing environment;
- Demonstrated success in marketing to and engaging culturally diverse audiences and partners.

Languages:

- Fluency in oral and written English is required. Proficiency in another UN working language is desirable.

Application Information:

- All applications must include (as an attachment) the completed UN Women Personal History form (P-11) which can be downloaded from <http://www.unwomen.org/about-us/employment>;
- Kindly note that the system will only allow one attachment. Applications without the completed UN Women P-11 form will be treated as incomplete and will not be considered for further assessment;
- UN Women will only be able to respond to those applications in which there is further interest.

Note:

In July 2010, the United Nations General Assembly created UN Women, the United Nations Entity for Gender Equality and the Empowerment of Women. The creation of UN Women came about as part of the UN reform agenda, bringing together resources and mandates for greater impact. It merges and builds on the important work of four previously distinct parts of the UN system (DAW, OSAGI, INSTRAW and UNIFEM), which focused exclusively on gender equality and women's empowerment.

[Cliquez ici pour prendre connaissance d'informations importantes concernant les résidents permanents des Etats-Unis \(détenteurs de la "carte verte"\)](#).

Le PNUD s'engage à recruter un personnel divers en termes de genre, de nationalité et de culture. Nous encourageons de même les personnes issues des minorités ethniques, des communautés autochtones ou handicapées à postuler. Toutes les candidatures seront traitées dans la plus stricte confidentialité.

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Si vous éprouvez des difficultés avec les candidatures en ligne, merci de contacter jobs.help@undp.org

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